

SHAWN G. KELLY, CPC

1113 Old Charleston Road NE | <Cleveland TN, 37312 | 858-775-6523 | 2000sgk@gmail.com

ACCOMPLISHED EPC EXECUTIVE

EXPERTISE IN INDUSTRIAL CONSTRUCTION | LEADING DESIGN/BUILD INITIATIVES | BUILDS & LEADS STRONG TEAMS

- Accomplished and motivated Executive, Senior Project Manager, Business Unit Leader, Operations Lead offering extensive experience leading construction projects, with a focus on heavy industrial initiatives on behalf of clients of a Fortune 200 engineering firm engaged in design, consulting, construction, and management services.
- Managed complex startup-commissioning of Process, Power Facilities (Gas and Coal), HV/EHV Transmission, BL 3/4 laboratories, Building Systems, Refineries and Chemical Facilities.
- Complete management thru commissioning and turnover of Petro/ Petro-Chemical Greenfield and Retrofit projects to 1.2Billion USD.
- Complete management thru commissioning of Power/Utility projects to 825 million USD.
- Well versed in the negotiation of agreements, resource procurement and scheduling, and delegation functions for high-value construction projects, with budgets in the millions of dollars.
- Demonstrated ability to ensure developer and contractor compliance with all scheduled project milestones and scope of work; maintains continuous communication with stakeholders to advise of project progress and ensure perfect alignment with expectations.
- Actively pursuing a role with a world-class employer where visionary leadership, tactical planning, and proven success in delivering results will be held at a premium.

"I have learned a ton from you, in the tone you took at heated BGRs, the safety leadership, the office leadership, and your calm and steady leadership."

Quote from Former Colleague

LEADERSHIP AND MANAGEMENT QUALITIES

- Effective Construction Project Management
- Intelligent Project Resource Allocation
- Establishing Project Scope
- Leading Contractor Performance
- Experience in Heavy Industrial Projects
- Risk Assessment and Mitigation
- Hands-On Management Style
- Solar and CSP design and Construction
- Expertise in the Energy Services Industry
- Skilled in Relationship Management
- Regulatory/Quality/Safety Compliance Issues
- Leading Engineering Design
- Continuous Process Improvement
- Enhancing Productivity and Efficiency
- Well versed in MEP/C Industrial management
- Wind Turbine onshore and offshore

PROFESSIONAL HISTORY

2009 TO 2017: AECOM, LOS ANGELES, CA

VICE PRESIDENT AND AREA BUSINESS LINE MANAGER (POWER AND INDUSTRIAL BUSINESS)

Fulfills a critical leadership role at this Fortune 200 multinational engineering firm that provides design, consulting, construction, and management services, with accountability for the success of business development initiatives throughout a Northwest territory, stretching from California to Alaska and west to Hawaii. Identifies, negotiates, and closes contracts with clients that have included PG&E, Northwest Natural Gas, EnStar, Arizona Public Tower, Shell, Nobel, and Valero. Effectively manages a team of 6 direct reports with responsibility for a \$23MM annual operating budget and over 100M y/y revenue.

- Recognized for building a strong team comprised of seasoned engineers and younger personnel, developing synergies that consistently ensure the success of projects and complete customer satisfaction.
- Facilitates the identification of business opportunities, engages in contract reviews and revisions, and assists the team in negotiating and achieving consensus on key terms and conditions.
- Oversees the planning and execution of Power and Industrial projects throughout the territory, with accountability for Safety, Quality, Personnel, Project Management, P&L, and client satisfaction; achieves project milestones and deliverables on-time and within budget for over 50 initiatives in the Power/Pipeline and Gas Compression , 28

Solar/Wind, 10 Power Plant, 8 Energy Delivery, 10 HV/EHV Transmission/substation, 3 Water and Wastewater, 7 projects in the Bio Fuels and Innovative Technology Validation including managing 5 MSA clients.

- Key Client Engagements
- Enstar Natural Gas. Led the design and construction of a gas compression station in Alaska, a \$90MM initiative for this energy corporation.
- Solar Millennium. Served as Project Director and Owner's Engineer overseeing engineering advisory services, design development, and construction support for three major solar thermal power generating stations in Southern California and Nevada; additionally, served as AECOM's Executive representative in the company's capacity as Due Diligence Leader and Owner's Agent.
- United States Agency for International Development (USAID). Assumed a lead role as Project Director and Owner's Engineer for reconstruction projects, substation upgrades, and repairs in Haiti, performing damage assessments, formulating repair and upgrade recommendations, and assisting USAID in the selection of contractors.
- United States Agency for International Development (USAID). Managed a project to provide design and engineering services, including construction management, for a 3 MW power facility in Haiti.
- Imperial Irrigation District, Imperial, California. As Project Director, served as construction manager on a project to integrate renewable power into the irrigation systems, authoring the RFP for three transmission stations and one substation upgrade.
- Nobel Energy, NY. Permit Compliance, Construction Installation Assistance, logistics and start-up of several Wind Turbine Facilities (1000 Wind Turbines installed)

2001 TO 2009: KIEWIT POWER INC., LENEXA, KS AND BOSTON, MA

VICE PRESIDENT AND AREA MANAGER / SENIOR VICE PRESIDENT / VICE PRESIDENT / AREA MANAGER / MANAGER

A demonstrated record of success and achievement at this leading engineering and construction services firm, marked by a series of promotions to positions of increased influence, authority, and accountability.

As Vice President and Area Manager in Lenexa, Kansas, served an integral role in the launch of the Power Delivery group, leading customer targeting, internal management training, project team formation, and contract negotiation.

Served as Senior Vice President and Manager of Kiewit Power in Boston, responsible for customer development and contract negotiations within the Transmission & Distribution segment.

In the role of Vice President of Transmission & Distribution Special Projects with Kiewit Industrial Co. in Lenexa, Kansas, managed all facets of operations and teams engaged in Transmission, Substation and Special Projects. Advanced to this role following positions as Area Manager and Manager of Start-Up Operations in Lenexa.

As Area Manager in Lenexa, Kansas, maintained accountability for the operational and financial performance of a broad array of projects, including Carville Energy Center, T-Rex and DART transit projects, and other initiatives in the Northeast.

As Manager of Start-Up Operations, served a key role managing the start-up phase of all Power projects, overseeing daily operations and personnel performance.

1991 TO 2001: FRU-CON TECHNICAL SERVICES/ENGINEERING/CONSTRUCTION, INC., ST. LOUIS, MO

PRESIDENT / SENIOR VICE PRESIDENT / DIRECTOR

Served in key executive roles as Director, Senior Vice President, and President of Fru-Con Construction, Fru-Con Engineering, and Fru-Con Technical Services.

As President of Fru-Con Technical Services, took all necessary steps to plan and launch operations on a global scale with multiple locations, with authority over hiring, the development of internal controls and procedures, financial forecasts, P&L, risk assessment, contracts, and business development.

As President of Fru-Con Engineering, leveraged superior skills in turnaround strategy to revolutionize the performance of a 60-year old engineering business; re-engineered overhead structure, repositioned business development strategies, and cultivated a culture of increased accountability. Credited with lowering overall spending while implementing project controls and formal procurement functions.

As Senior Vice President of Fru-Con Construction, debuted a regional division in the Southeast while managing the financial and technical performance of Engineering and Technical Services divisions.

As Director of Field Start-Up Operations, navigated a project to start up waste coal power facility in Pennsylvania, as well as projects in West Virginia and at MSU.

Early Career 1979-1991

Project Manager, Commissioning Manager Blount International Ltd., Montgomery, AL

Director of Pipeline/Transmission, GHR Transmission Corp., Laredo, TX

Refinery Manager, GHR Refinery Corp., New Good Hope, LA

Executive Vice President and Manager of Construction, TCP Constructors (GHR), Good Hope, LA

Earlier Career 1969-1979

Electrical Supt and Commissioning Supt, Commissioning Manager, Rust Engineers (several US Power Projects)

Vice President/General Manager, Dynalectric Corp. Tampa FL

Senior Project Manager/Estimator AMELCO Houston TX

GF, Supt, PM, Estimator Cutzinger Electric Houston TX

Journeyman (Various Contractors) Houston, TX

PROFESSIONAL CERTIFICATIONS & LICENSES

Certified Professional Constructor (#592), National

American Institute of Constructors (#4543), National